



A *Newell Rubbermaid* Company

October 31, 2007

Dear Valued Customer:

We at Rubbermaid Commercial Products appreciate your support and business. We continue to work hard to grow our partnership through creating end-user demand for our products as well as developing new innovative products that matter.

This letter is to inform you that we find it necessary to announce price increases on certain categories of our resin based products, and our scales and thermometers. The increase is due to continuing inflationary pressures impacting the cost of resin, metals, electronics, freight & fuel costs. The price increases are as follows:

<u>Category</u>	<u>Percent Increase</u>
Polyethylene-Based Products	5%
Polypropylene-Based Products	5%
Digital Portion Control Scales	8%
Mechanical Portion Control Scale Stainless	8%
Mechanical Portion Control Scale Painted	6%
Thermometer Category	8%

This increase will take effect on all orders placed on or after January 1, 2008. Orders received by 5:00 pm EST on December 31, 2007 calling for immediate shipment will be invoiced at current prices.

As always, we appreciate your business and thank you for your continued support of Rubbermaid. If you have any questions, please contact your local RCP representative.

Best Regards,

Bob Kibbe  
Vice President, Marketing & Sales  
540/542-8177