

Gil Madrid  
Vice President - KCP North American Sales  
Kimberly-Clark Professional

Sincerely,

As always, thank you for your continued support of Kimberly-Clark.

Updated Into-Stock Price sheets and Price Authorizations will be available with a minimum 30-day notice in order to allow you to communicate with your customers and update your systems accordingly.

All orders placed by January 16, 2008, calling for immediate delivery no later than January 31, 2008, will be invoiced at the current into-stock prices. All orders placed after January 16, 2008, will be invoiced at the new into-stock prices. Kimberly-Clark Professional reserves the right to limit "buy-in" quantities to ensure adequate service levels and avoid shortages, and therefore orders will be limited to 1/12th of current annual demand.

We continue to work to offset and absorb input cost increases by continually improving productivity and sourcing actions, but unfortunately these changes are necessary as the various input costs including waste paper, energy, raw materials and transportation costs continue to rise.

- Select Into-Stock Prices
- Local Account Until Further Notice (UFN) Price Authorizations
- National Account Until Further Notice (UFN) Price Authorizations
- Fixed Term Price Authorizations will increase accordingly at expiration

Due to continued inflationary conditions affecting the various manufacturing input and distribution costs, this letter is to inform you that effective February 1, 2008 Kimberly-Clark Professional will be initiating price increases of up to 10 percent on Washroom, Wiper, Napkin, Skin Care and Dispenser products, with select items increasing more than 10 percent.

This price increase will affect the following:

Dear US Kimberly-Clark Professional Distributor Customer,

RE: February 1, 2008 U.S. Price Increase

11/30/2007

Kimberly-Clark Professional



# IMPORTANT DISTRIBUTOR INFORMATION

*important*

Print Date: 11/29/2007

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