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Print Date: 9/5/2006

*important***DISTRIBUTOR****INFORMATION****Kimberly-Clark®**  
Professional

8/31/2006

RE: December 1, 2006 North American Price Increase

Dear North American Kimberly-Clark Professional Distributor Customer,

This letter is to inform you that effective December 1, 2006, Kimberly-Clark Professional will be initiating price increases of 8-10 percent on Washroom, Wiper, Napkin and Dispenser products. This price increase will affect the following:

- Select Into-Stock Prices
- Local Account Until Further Notice (UFN) Price Authorizations
- National Account Until Further Notice (UFN) Price Authorizations
- Fixed Term Price Authorizations will increase accordingly at expiration

Updated List Price sheets and Price Authorizations will arrive with a minimum 30-day notice in order to allow you to communicate with your customers and update your systems accordingly.

All orders placed by November 15, 2006, calling for immediate delivery no later than November 30, 2006, will be invoiced at the current price. All orders placed after November 15, 2006, will be invoiced at the new into-stock price. To ensure adequate service levels and avoid shortages, orders will be limited to 1/12<sup>th</sup> of current annual demand.

We work to offset and absorb the majority of the input cost increases by continually improving productivity and sourcing actions. Unfortunately, these changes are necessary due to continued inflationary conditions affecting the input costs of our products such as energy, raw materials and transportation costs.

As always, thank you for your continued support of Kimberly-Clark.

Sincerely,

Gil Madrid  
Vice President - KCP North American Sales  
Kimberly-Clark Professional