

Print Date: 8/29/2008

8/22/2008

RE: October 1, 2008 U.S. Price Increase

Dear US Kimberly-Clark Professional Distributor Customer,

On August 15th , Kimberly-Clark Professional\* announced a price increase as follows with select increases above these levels:

- All Washroom, Wiper, Napkin, and Dispenser products will increase up to 12 percent
- All Skin Care products will increase up to 6 percent
- All Safety products (non-natural rubber based) will increase up to 15 percent, and natural rubber based products will increase up to 25 percent

This price increase will affect the following:

- Into-Stock Prices
- Local Account Until Further Notice (UFN) Price Authorizations
- National Account Until Further Notice (UFN) Price Authorizations
- Fixed Term Price Authorizations will increase accordingly at expiration

**Into-Stock Price Lists** will be updated and available to your organization on Tuesday, August 26, 2008 via CustomerNet. *Download All My ITW Pricing* link available on CustomerNet will enable you to download the new into-stock pricing.

**Price Authorizations** will be updated to reflect the new pricing effective October 1, 2008. Current prices for the affected codes will end on September 30, 2008. Price authorizations will be communicated to your organization by August 29, 2008 via our normal process, which includes CustomerNet, EDI, or autofax.

All orders placed by September 15, 2008, calling for immediate delivery no later than September 30, 2008, will be invoiced at current into-stock price. All orders placed after September 15, 2008, will be invoiced at the new into-stock price, delivering after October 1. To ensure adequate service levels and avoid shortages, Kimberly-Clark Professional\* will not accept orders exceeding historical monthly order levels.

As always, thank you for your continued support of Kimberly-Clark.

Sincerely,

Richard Thorne  
Vice President - KCP North American Sales  
Kimberly-Clark Professional

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