



A Newell Rubbermaid Company

August 31, 2006

Dear Valued Customer:

We at Rubbermaid Commercial Products and Rubbermaid Foodservice Products appreciate your support and your business. We continue to work hard to grow our partnership through creating end-user demand for our products as well as developing new innovative products that matter.

This letter is to inform you that we have found it critical to announce a price increase of 8-10% across all product categories. This action is necessary as a result of continuing inflationary pressures impacting our major cost components such as resin, steel, transportation, energy and healthcare.

This increase will take effect on all orders placed on or after November 1, 2006. Orders received by 5:00 pm EST on October 31, 2006 calling for immediate shipment will be invoiced at current prices. We will publish an electronic copy of our new Net Price List which will reflect the upcoming price changes and are working quickly to get the printed version of our Net Price List updated. You should automatically receive these items as they become available. If not, please contact your Rubbermaid representative or contact Laurie Swartz at 540/542-8875 or e-mail at laurie.swartz@rubbermaidcommercial.com.

As always, we appreciate and thank you for your continued support of Rubbermaid.

Best regards,

A handwritten signature in black ink, appearing to read "Bob Kibbe", written in a cursive style.

Bob Kibbe
Vice President- Marketing and Sales
540/542-8177

3124 Valley Avenue ♦ Winchester, Virginia, 22601 ♦ 540/542-8177